

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2021

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____

Commission File Number: 001-37848

KINSALE CAPITAL GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

98-0664337

(I.R.S. Employer
Identification Number)

2035 Maywill Street
Suite 100

Richmond, Virginia 23230

(Address of principal executive offices, including zip code)

(804) 289-1300

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	KNSL	Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Number of shares of the registrant's common stock outstanding at October 22, 2021: 22,818,845

KINSALE CAPITAL GROUP, INC.

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Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include any statement that does not directly relate to historical or current fact. These statements may discuss, among others, our future financial performance, our business prospects and strategy, our anticipated financial position, liquidity and capital, dividends and general market and industry conditions. You can identify forward-looking statements by words such as "anticipates," "estimates," "expects," "intends," "plans," "predicts," "projects," "believes," "seeks," "outlook," "future," "will," "would," "should," "could," "may," "can have," "prospects" or similar terms. Forward-looking statements are based on management's current expectations and assumptions about future events, which are subject to uncertainties, risks and changes in circumstances that are difficult to predict. These statements are only predictions and are not guarantees of future performance. Actual results may differ materially from those contemplated by a forward-looking statement. Factors that may cause such differences include, without limitation:

- the possibility that our loss reserves may be inadequate to cover our actual losses, which could have a material adverse effect on our financial condition, results of operations and cash flows;
- the inherent uncertainty of models resulting in actual losses that are materially different than our estimates;
- the failure of any of the loss limitations or exclusions we employ, or change in other claims or coverage issues, having a material adverse effect on our financial condition or results of operations;
- the inability to obtain reinsurance coverage at reasonable prices and on terms that adequately protect us;
- the possibility that severe weather conditions and other catastrophes may result in an increase in the number and amount of claims filed against us;
- adverse economic factors, including recession, inflation, periods of high unemployment or lower economic activity resulting in the sale of fewer policies than expected or an increase in frequency or severity of claims and premium defaults or both, affecting our growth and profitability;
- a decline in our financial strength rating adversely affecting the amount of business we write;
- the potential loss of one or more key executives or an inability to attract and retain qualified personnel adversely affecting our results of operations;
- our reliance on a select group of brokers;
- the changing market conditions of our excess and surplus lines ("E&S") insurance operations, as well as the cyclical nature of our business, affecting our financial performance;
- our employees taking excessive risks;
- the intense competition for business in our industry;
- the effects of litigation having an adverse effect on our business;
- the performance of our investment portfolio adversely affecting our financial results;
- the ability to pay dividends being dependent on our ability to obtain cash dividends or other permitted payments from our insurance subsidiary;
- being forced to sell investments to meet our liquidity requirements;

- extensive regulation adversely affecting our ability to achieve our business objectives or the failure to comply with these regulations adversely affecting our financial condition and results of operations;
- the other risks and uncertainties discussed in Part I, Item 1A of the Annual Report on Form 10-K for the year ended December 31, 2020.

Forward-looking statements speak only as of the date on which they are made. Except as expressly required under federal securities laws or the rules and regulations of the Securities and Exchange Commission ("SEC"), we do not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. You should not place undue reliance on forward-looking statements. All forward-looking statements attributable to us are expressly qualified by these cautionary statements.

PART I. FINANCIAL INFORMATION**Item 1. Financial Statements****KINSALE CAPITAL GROUP, INC. AND SUBSIDIARIES**
Consolidated Balance Sheets (Unaudited)

	September 30, 2021	December 31, 2020
(in thousands, except share and per share data)		
Assets		
Investments:		
Fixed-maturity securities, available for sale, at fair value (amortized cost: \$1,313,284 – 2021; \$1,031,817 – 2020)	\$ 1,342,873	\$ 1,081,800
Equity securities, at fair value (cost: \$107,244 – 2021; \$98,758 – 2020)	151,792	129,662
Total investments	1,494,665	1,211,462
Cash and cash equivalents	90,012	77,093
Investment income due and accrued	7,276	6,637
Premiums receivable, net	63,709	48,641
Reinsurance recoverables	112,026	93,215
Ceded unearned premiums	32,783	24,265
Deferred policy acquisition costs, net of ceding commissions	40,273	31,912
Intangible assets	3,538	3,538
Deferred income tax asset, net	392	—
Other assets	54,221	50,133
Total assets	\$ 1,898,895	\$ 1,546,896
Liabilities and Stockholders' Equity		
Liabilities:		
Reserves for unpaid losses and loss adjustment expenses	\$ 814,856	\$ 636,013
Unearned premiums	334,620	260,986
Payable to reinsurers	15,097	12,672
Accounts payable and accrued expenses	16,725	13,651
Credit facility	42,664	42,570
Deferred income tax liability, net	—	4,648
Other liabilities	15,768	118
Total liabilities	1,239,730	970,658
Stockholders' equity:		
Common stock, \$0.01 par value, 400,000,000 shares authorized, 22,818,527 and 22,757,251 shares issued and outstanding at September 30, 2021 and December 31, 2020, respectively	228	228
Additional paid-in capital	293,535	291,315
Retained earnings	340,133	243,315
Accumulated other comprehensive income	25,269	41,380
Total stockholders' equity	659,165	576,238
Total liabilities and stockholders' equity	\$ 1,898,895	\$ 1,546,896

See accompanying notes to condensed consolidated financial statements.

KINSALE CAPITAL GROUP, INC. AND SUBSIDIARIES
Consolidated Statements of Income and Comprehensive Income (Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(in thousands, except per share data)			
Revenues:				
Gross written premiums	\$ 197,616	\$ 144,777	\$ 560,553	\$ 402,904
Ceded written premiums	(26,939)	(22,529)	(77,825)	(54,996)
Net written premiums	170,677	122,248	482,728	347,908
Change in unearned premiums	(13,806)	(14,004)	(65,116)	(52,946)
Net earned premiums	156,871	108,244	417,612	294,962
Net investment income	8,095	7,008	22,466	19,613
Change in the fair value of equity securities	(1,012)	6,031	13,644	3,709
Net realized investment gains	895	647	2,397	1,676
Other income	35	571	58	594
Total revenues	164,884	122,501	456,177	320,554
Expenses:				
Losses and loss adjustment expenses	87,352	82,431	236,727	194,468
Underwriting, acquisition and insurance expenses	31,465	22,927	89,490	67,471
Other expenses	388	1,022	1,234	1,022
Total expenses	119,205	106,380	327,451	262,961
Income before income taxes	45,679	16,121	128,726	57,593
Total income tax expense	9,054	1,231	24,387	7,355
Net income	36,625	14,890	104,339	50,238
Other comprehensive (loss) income:				
Change in net unrealized gains on available-for-sale investments, net of taxes	(6,072)	6,554	(16,111)	24,339
Total comprehensive income	\$ 30,553	\$ 21,444	\$ 88,228	\$ 74,577
Earnings per share:				
Basic	\$ 1.61	\$ 0.66	\$ 4.60	\$ 2.26
Diluted	\$ 1.59	\$ 0.65	\$ 4.53	\$ 2.21
Weighted-average shares outstanding:				
Basic	22,714	22,398	22,681	22,220
Diluted	23,064	22,928	23,057	22,775

See accompanying notes to condensed consolidated financial statements.

KINSALE CAPITAL GROUP, INC. AND SUBSIDIARIES
Consolidated Statements of Changes in Stockholders' Equity (Unaudited)

	Shares of Common Stock	Common Stock	Additional Paid- in Capital	Retained Earnings	Accum- lated Other Compre- hensive Income	Total Stock- holders' Equity
	(in thousands, except per share data)					
Balance at December 31, 2020	22,757	\$ 228	\$ 291,315	\$ 243,315	\$ 41,380	\$ 576,238
Issuance of common stock under stock-based compensation plan	55	—	339	—	—	339
Stock-based compensation expense	—	—	1,036	—	—	1,036
Dividends declared (\$0.11 per share)	—	—	—	(2,504)	—	(2,504)
Other comprehensive loss, net of tax	—	—	—	—	(19,622)	(19,622)
Net income	—	—	—	32,079	—	32,079
Balance at March 31, 2021	22,812	228	292,690	272,890	21,758	587,566
Issuance of common stock under stock-based compensation plan	7	—	163	—	—	163
Stock-based compensation expense	—	—	1,279	—	—	1,279
Restricted shares withheld for taxes	(13)	—	(2,082)	—	—	(2,082)
Dividends declared (\$0.11 per share)	—	—	—	(2,508)	—	(2,508)
Other comprehensive income, net of tax	—	—	—	—	9,583	9,583
Net income	—	—	—	35,635	—	35,635
Balance at June 30, 2021	22,806	228	292,050	306,017	31,341	629,636
Issuance of common stock under stock-based compensation plan	13	—	220	—	—	220
Stock-based compensation expense	—	—	1,265	—	—	1,265
Dividends declared (\$0.11 per share)	—	—	—	(2,509)	—	(2,509)
Other comprehensive loss, net of tax	—	—	—	—	(6,072)	(6,072)
Net income	—	—	—	36,625	—	36,625
Balance at September 30, 2021	22,819	\$ 228	\$ 293,535	\$ 340,133	\$ 25,269	\$ 659,165

KINSALE CAPITAL GROUP, INC. AND SUBSIDIARIES
Consolidated Statements of Changes in Stockholders' Equity (Unaudited) - Continued

	Shares of Common Stock	Common Stock	Additional Paid- in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total Stock- holders' Equity
	(in thousands, except per share data)					
Balance at December 31, 2019	22,206	\$ 222	\$ 229,229	\$ 162,911	\$ 13,518	\$ 405,880
Adoption of new accounting standard for credit losses, net	—	—	—	78	—	78
Issuance of common stock under stock-based compensation plan	48	1	701	—	—	702
Stock-based compensation expense	—	—	812	—	—	812
Dividends declared (\$0.09 per share)	—	—	—	(2,001)	—	(2,001)
Other comprehensive loss, net of tax	—	—	—	—	(9,223)	(9,223)
Net income	—	—	—	5,086	—	5,086
Balance at March 31, 2020	22,254	223	230,742	166,074	4,295	401,334
Issuance of common stock under stock-based compensation plan	61	—	395	—	—	395
Stock-based compensation expense	—	—	931	—	—	931
Restricted shares withheld for taxes	(12)	—	(1,803)	—	—	(1,803)
Dividends declared (\$0.09 per share)	—	—	—	(2,013)	—	(2,013)
Other comprehensive income, net of tax	—	—	—	—	27,008	27,008
Net income	—	—	—	30,262	—	30,262
Balance at June 30, 2020	22,303	223	230,265	194,323	31,303	456,114
Issuance of common stock, net of issuance costs	311	3	56,698	—	—	56,701
Issuance of common stock under stock-based compensation plan	48	1	953	—	—	954
Stock-based compensation expense	—	—	952	—	—	952
Dividends declared (\$0.09 per share)	—	—	—	(2,034)	—	(2,034)
Other comprehensive income, net of tax	—	—	—	—	6,554	6,554
Net income	—	—	—	14,890	—	14,890
Balance at September 30, 2020	22,662	\$ 227	\$ 288,868	\$ 207,179	\$ 37,857	\$ 534,131

See accompanying notes to condensed consolidated financial statements.

KINSALE CAPITAL GROUP, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Cash Flows (Unaudited)

	Nine Months Ended September 30,	
	2021	2020
	(in thousands)	
Operating activities:		
Net cash provided by operating activities	\$ 301,881	\$ 206,461
Investing activities:		
Purchase of property and equipment	(4,770)	(29,088)
Sale of property and equipment	—	4,999
Purchases – fixed-maturity securities	(509,000)	(389,713)
Purchases – equity securities	(11,717)	(33,830)
Sales – fixed-maturity securities	102,552	79,042
Sales – equity securities	3,185	—
Maturities and calls – fixed-maturity securities	139,669	66,204
Net cash used in investing activities	(280,081)	(302,386)
Financing activities:		
Proceeds from issuance of common stock, net of issuance costs	—	56,701
Proceeds from credit facility	—	23,300
Payroll taxes withheld and remitted on share-based payments	(2,082)	(1,803)
Proceeds from stock options exercised	722	2,051
Dividends paid	(7,521)	(6,036)
Net cash (used in) provided by financing activities	(8,881)	74,213
Net change in cash and cash equivalents	12,919	(21,712)
Cash and cash equivalents at beginning of year	77,093	100,408
Cash and cash equivalents at end of period	\$ 90,012	\$ 78,696

See accompanying notes to condensed consolidated financial statements.

KINSALE CAPITAL GROUP, INC. AND SUBSIDIARIES
Notes to Condensed Consolidated Financial Statements (Unaudited)

1. Summary of significant accounting policies

Basis of presentation

The unaudited condensed consolidated financial statements and notes have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and do not contain all of the information and footnotes required by U.S. GAAP for complete financial statements. As such, these unaudited condensed consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements of Kinsale Capital Group, Inc. and its subsidiaries ("the Company") included in the Annual Report on Form 10-K for the year ended December 31, 2020. In the opinion of management, all adjustments necessary for a fair presentation of the condensed consolidated financial statements have been included. Such adjustments consist only of normal recurring items. All significant intercompany balances and transactions have been eliminated in consolidation. Interim results are not necessarily indicative of results of operations for the full year.

Use of estimates

The preparation of condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recently adopted accounting pronouncements

Accounting Standard Update ("ASU") 2019-12, Income Taxes - Simplifying the Accounting for Income Taxes

In December 2019, the Financial Accounting Standards Board ("FASB") issued updated guidance for the accounting for income taxes. The updated guidance is intended to simplify the accounting for income taxes by removing several exceptions contained in existing guidance and amending other existing guidance to simplify several other income tax accounting matters. Effective January 1, 2021, the Company adopted ASU 2019-12, which did not have a material impact on the Company's condensed consolidated financial statements.

There are no prospective accounting standards which, upon their effective date, would have a material impact on the Company's condensed consolidated financial statements.

2. Investments

Available-for-sale investments

The following tables summarize the available-for-sale investments at September 30, 2021 and December 31, 2020:

	September 30, 2021			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
(in thousands)				
Fixed maturities:				
U.S. Treasury securities and obligations of U.S. government agencies	\$ 6,932	\$ —	\$ (10)	\$ 6,922
Obligations of states, municipalities and political subdivisions	214,776	11,739	(454)	226,061
Corporate and other securities	434,489	14,101	(2,100)	446,490
Asset-backed securities	298,492	3,255	(79)	301,668
Commercial mortgage-backed securities	58,579	2,942	(81)	61,440
Residential mortgage-backed securities	300,016	2,817	(2,541)	300,292
Total fixed-maturity investments	<u>\$ 1,313,284</u>	<u>\$ 34,854</u>	<u>\$ (5,265)</u>	<u>\$ 1,342,873</u>

	December 31, 2020			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
(in thousands)				
Fixed maturities:				
Obligations of states, municipalities and political subdivisions	\$ 216,181	\$ 14,792	\$ (67)	\$ 230,906
Corporate and other securities	294,854	21,840	(86)	316,608
Asset-backed securities	236,813	4,230	(382)	240,661
Commercial mortgage-backed securities	66,110	4,886	(27)	70,969
Residential mortgage-backed securities	217,859	4,938	(141)	222,656
Total fixed-maturity investments	<u>\$ 1,031,817</u>	<u>\$ 50,686</u>	<u>\$ (703)</u>	<u>\$ 1,081,800</u>

Available-for-sale securities in a loss position

The Company regularly reviews all its available-for-sale investments with unrealized losses to assess whether the decline in the fair value is deemed to be a credit loss. The Company considers a number of factors in completing its review of credit losses, including the extent to which a security's fair value has been below cost and the financial condition of an issuer. In addition to specific issuer information, the Company also evaluates the current market and interest rate environment. Generally, a change in a security's value caused by a change in the market or interest rate environment does not constitute a credit loss.

For fixed-maturity securities, the Company also considers whether it intends to sell the security or, if it is more likely than not that it will be required to sell the security before recovery, and its ability to recover all amounts outstanding when contractually due. When assessing whether it intends to sell a fixed-maturity security or, if it is likely to be required to sell a fixed-maturity security before recovery of its amortized cost, the Company evaluates

facts and circumstances including, but not limited to, decisions to reposition the investment portfolio, potential sales of investments to meet cash flow needs and potential sales of investments to capitalize on favorable pricing.

For fixed-maturity securities where a decline in fair value is below the amortized cost basis and the Company intends to sell the security, or it is more likely than not that the Company will be required to sell the security before recovery of its amortized cost, an impairment is recognized in net income based on the fair value of the security at the time of assessment. For fixed-maturity securities that the Company does not intend to sell or for which it is more likely than not that the Company would not be required to sell before recovery of its amortized cost, the Company compares the estimated present value of the cash flows expected to be collected to the amortized cost of the security. The extent to which the estimated present value of the cash flows expected to be collected is less than the amortized cost of the security represents the credit-related portion of the impairment, which is recognized in net income through an allowance for credit losses. Any remaining decline in fair value represents the noncredit portion of the impairment, which is recognized in other comprehensive income.

The Company reports investment income due and accrued separately from available-for-sale investments and has elected not to measure an allowance for credit losses for investment income due and accrued. Investment income due and accrued is written off through net realized gains (losses) on investments at the time the issuer of the bond defaults or is expected to default on payments.

The following tables summarize gross unrealized losses and estimated fair value for available-for-sale investments by length of time that the securities have continuously been in an unrealized loss position:

	September 30, 2021					
	Less than 12 Months		12 Months or Longer		Total	
	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses
	(in thousands)					
Fixed maturities:						
U.S. Treasury securities and obligations of the U.S. government agencies	\$ 6,922	\$ (10)	\$ —	\$ —	\$ 6,922	\$ (10)
Obligations of states, municipalities and political subdivisions	24,496	(454)	—	—	24,496	(454)
Corporate and other securities	127,870	(1,984)	1,080	(116)	128,950	(2,100)
Asset-backed securities	63,318	(58)	7,771	(21)	71,089	(79)
Commercial mortgage-backed securities	8,500	(81)	—	—	8,500	(81)
Residential mortgage-backed securities	188,418	(2,505)	1,249	(36)	189,667	(2,541)
Total fixed-maturity investments	<u>\$ 419,524</u>	<u>\$ (5,092)</u>	<u>\$ 10,100</u>	<u>\$ (173)</u>	<u>\$ 429,624</u>	<u>\$ (5,265)</u>

At September 30, 2021, the Company held 165 fixed-maturity securities in an unrealized loss position with a total estimated fair value of \$429.6 million and gross unrealized losses of \$5.3 million. Of these securities, 8 were in a continuous unrealized loss position for greater than one year. As discussed above, the Company regularly reviews all fixed-maturity securities within its investment portfolio to determine whether a credit loss has occurred. Based on the Company's review as of September 30, 2021, unrealized losses were caused by interest rate changes or other market factors and were not credit-specific issues. At September 30, 2021, 80.3% of the Company's fixed-maturity securities were rated "A-" or better and all of the Company's fixed-maturity securities made expected coupon

payments under the contractual terms of the securities. For the nine months ended September 30, 2021, the Company concluded that there were no credit losses from fixed-maturity securities with unrealized losses.

December 31, 2020					
Less than 12 Months		12 Months or Longer		Total	
Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses

(in thousands)

Fixed maturities:					
Obligations of states, municipalities and political subdivisions	\$ 6,412	\$ (67)	\$ —	\$ —	\$ 6,412 \$ (67)
Corporate and other securities	3,829	(86)	—	—	3,829 (86)
Asset-backed securities	57,750	(149)	23,825	(233)	81,575 (382)
Commercial mortgage-backed securities	4,971	(27)	—	—	4,971 (27)
Residential mortgage-backed securities	46,869	(129)	266	(12)	47,135 (141)
Total fixed-maturity investments	<u>\$ 119,831</u>	<u>\$ (458)</u>	<u>\$ 24,091</u>	<u>\$ (245)</u>	<u>\$ 143,922 \$ (703)</u>

Contractual maturities of available-for-sale fixed-maturity securities

The amortized cost and estimated fair value of available-for-sale fixed-maturity securities at September 30, 2021 are summarized, by contractual maturity, as follows:

September 30, 2021		
	Amortized Cost	Estimated Fair Value
(in thousands)		
Due in one year or less	\$ 8,471	\$ 8,601
Due after one year through five years	172,248	178,438
Due after five years through ten years	211,736	219,098
Due after ten years	263,742	273,336
Asset-backed securities	298,492	301,668
Commercial mortgage-backed securities	58,579	61,440
Residential mortgage-backed securities	300,016	300,292
Total fixed-maturity securities	<u>\$ 1,313,284</u>	<u>\$ 1,342,873</u>

Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties, and the lenders may have the right to put the securities back to the borrower.

Net investment income

The following table presents the components of net investment income for the three and nine months ended September 30, 2021 and 2020:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(in thousands)			
Interest:				
Taxable bonds	\$ 6,471	\$ 5,383	\$ 18,356	\$ 15,253
Tax exempt municipal bonds	874	918	2,636	2,741
Cash equivalents and short-term investments	1	—	11	261
Dividends on equity securities	979	1,100	2,801	2,554
Gross investment income	8,325	7,401	23,804	20,809
Investment expenses	(230)	(393)	(1,338)	(1,196)
Net investment income	\$ 8,095	\$ 7,008	\$ 22,466	\$ 19,613

Realized investment gains and losses

The following table presents realized investment gains and losses for the three and nine months ended September 30, 2021 and 2020:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(in thousands)			
Fixed-maturity securities:				
Realized gains	\$ 804	\$ 719	\$ 2,445	\$ 1,826
Realized losses	—	(72)	(2)	(162)
Net realized gains from fixed-maturity securities	804	647	2,443	1,664
Equity securities:				
Realized gains	97	—	97	—
Realized losses	(6)	—	(143)	—
Net realized gains (losses) from equity securities	91	—	(46)	—
Realized gains from the sales of short-term investments	—	—	—	12
Net realized investment gains	\$ 895	\$ 647	\$ 2,397	\$ 1,676

Change in net unrealized gains (losses) on fixed-maturity securities

For the three and nine months ended September 30, 2021, the changes in net unrealized gains (losses) for fixed-maturity securities were \$(7.7) million and \$(20.4) million, respectively. For the three and nine months ended September 30, 2020, the changes in net unrealized gains for fixed-maturity securities were \$8.3 million and \$30.8 million, respectively.

Insurance – statutory deposits

The Company had invested assets with a fair value of \$6.7 million and \$6.9 million on deposit with state regulatory authorities at September 30, 2021 and December 31, 2020, respectively.

Payable for investments purchased

The Company recorded a payable for investments purchased, not yet settled, of \$15.6 million at September 30, 2021. The payable balance was included in the "other liabilities" line item of the consolidated balance sheet.

3. Fair value measurements

Fair value is estimated for each class of financial instrument based on the framework established in the fair value accounting guidance. Fair value is defined as the price in the principal market that would be received for an asset or paid to transfer a liability to facilitate an orderly transaction between market participants on the measurement date. Market participants are assumed to be independent, knowledgeable, able and willing to transact an exchange and not acting under duress. Fair value hierarchy disclosures are based on the quality of inputs used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Adjustments to transaction prices or quoted market prices may be required in illiquid or disorderly markets in order to estimate fair value.

The three levels of the fair value hierarchy are defined as follows:

Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities traded in active markets.

Level 2 - Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability and market-corroborated inputs.

Level 3 - Inputs to the valuation methodology are unobservable for the asset or liability and are significant to the fair value measurement.

Fair values of the Company's investment portfolio are estimated using unadjusted prices obtained by its investment accounting vendor from nationally recognized third-party pricing services, where available. Values for exchange traded funds are generally based on Level 1 inputs, which use quoted prices in active markets for identical assets. For other fixed-maturity securities and non-redeemable preferred stock, the pricing vendors use a pricing methodology involving the market approach, including pricing models which use prices and relevant market information regarding a particular security or securities with similar characteristics to establish a valuation. The estimates of fair value of these investments are included in the amounts disclosed as Level 2. For those investments where significant inputs are unobservable, the Company's investment accounting vendor obtains valuations from pricing vendors or brokers using the market approach and income approach valuation techniques and are disclosed as Level 3.

Management performs several procedures to ascertain the reasonableness of investment values included in the condensed consolidated financial statements, including 1) obtaining and reviewing internal control reports from the Company's investment accounting vendor that assess fair values from third party pricing services, 2) discussing with the Company's investment accounting vendor its process for reviewing and validating pricing obtained from third party pricing services and 3) reviewing the security pricing received from the Company's investment accounting vendor and monitoring changes in unrealized gains and losses at the individual security level. The Company has

evaluated the various types of securities in its investment portfolio to determine an appropriate fair value hierarchy level based upon trading activity and the observability of market inputs.

The following tables present the balances of assets measured at fair value on a recurring basis as of September 30, 2021 and December 31, 2020, by level within the fair value hierarchy:

	September 30, 2021			
	Level 1	Level 2	Level 3	Total
(in thousands)				
Assets				
Fixed maturities:				
U.S. Treasury securities and obligations of U.S. government agencies	\$ 6,922	\$ —	\$ —	\$ 6,922
Obligations of states, municipalities and political subdivisions	—	226,061	—	226,061
Corporate and other securities	—	446,490	—	446,490
Asset-backed securities	—	301,668	—	301,668
Commercial mortgage-backed securities	—	61,440	—	61,440
Residential mortgage-backed securities	—	300,292	—	300,292
Total fixed-maturity securities	6,922	1,335,951	—	1,342,873
Equity securities:				
Exchange traded funds	112,984	—	—	112,984
Non-redeemable preferred stock	—	38,808	—	38,808
Total equity securities	112,984	38,808	—	151,792
Total	\$ 119,906	\$ 1,374,759	\$ —	\$ 1,494,665

	December 31, 2020			
	Level 1	Level 2	Level 3	Total
(in thousands)				
Assets				
Fixed maturities:				
Obligations of states, municipalities and political subdivisions	\$ —	\$ 230,906	\$ —	\$ 230,906
Corporate and other securities	—	316,608	—	316,608
Asset-backed securities	—	240,661	—	240,661
Commercial mortgage-backed securities	—	70,969	—	70,969
Residential mortgage-backed securities	—	222,656	—	222,656
Total fixed-maturity securities	—	1,081,800	—	1,081,800
Equity securities:				
Exchange traded funds	98,050	—	—	98,050
Non-redeemable preferred stock	—	31,612	—	31,612
Total equity securities	98,050	31,612	—	129,662
Total	\$ 98,050	\$ 1,113,412	\$ —	\$ 1,211,462

There were no assets or liabilities measured at fair value on a nonrecurring basis as of September 30, 2021 or December 31, 2020.

The carrying value of cash equivalents approximates its fair value at September 30, 2021 and December 31, 2020, due to the short-term maturities of these assets. In addition, the estimated fair value of the Credit Facility approximated its carrying value as of September 30, 2021 and December 31, 2020. See Note 12 for further information regarding the Credit Facility.

4. Deferred policy acquisition costs

The following table presents the amounts of policy acquisition costs deferred and amortized for the three and nine months ended September 30, 2021 and 2020:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(in thousands)			
Balance, beginning of period	\$ 38,801	\$ 28,942	\$ 31,912	\$ 23,564
Policy acquisition costs deferred:				
Direct commissions	28,837	21,214	81,740	58,788
Ceding commissions	(8,089)	(5,746)	(21,283)	(13,509)
Other underwriting and policy acquisition costs	1,600	916	4,540	3,385
Policy acquisition costs deferred	22,348	16,384	64,997	48,664
Amortization of net policy acquisition costs	(20,876)	(15,033)	(56,636)	(41,935)
Balance, end of period	\$ 40,273	\$ 30,293	\$ 40,273	\$ 30,293

Amortization of net policy acquisition costs is included in the line item "Underwriting, acquisition and insurance expenses" in the accompanying consolidated statements of income and comprehensive income.

5. Property and equipment, net

Property and equipment are included in "other assets" in the accompanying consolidated balance sheets and consists of the following:

	September 30, 2021	December 31, 2020
	(in thousands)	
Building	\$ 32,973	\$ 31,675
Parking deck	5,072	5,072
Land	3,068	3,068
Equipment	3,054	2,770
Software	6,991	4,815
Furniture and fixtures	2,194	1,731
Land improvements	472	317
	53,824	49,448
Accumulated depreciation	(4,941)	(3,262)
Total property and equipment, net	\$ 48,883	\$ 46,186

During the first quarter of 2020, the Company sold a portion of both its land and parking deck for approximately \$6.5 million to a real estate developer for the development of an apartment building. As of September 30, 2021, the Company had received \$5.0 million of the proceeds from the sale and is expected to receive the remaining \$1.5 million upon completion of the apartment building. This receivable is included in "other assets" on the accompanying consolidated balance sheet.

6. Underwriting, acquisition and insurance expenses

Underwriting, acquisition and insurance expenses for the three and nine months ended September 30, 2021 and 2020 consist of the following:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(in thousands)			
Underwriting, acquisition and insurance expenses incurred:				
Direct commissions	\$ 26,317	\$ 18,585	\$ 71,036	\$ 50,068
Ceding commissions	(6,902)	(4,588)	(18,344)	(11,234)
Other operating expenses	12,050	8,930	36,798	28,637
Total	\$ 31,465	\$ 22,927	\$ 89,490	\$ 67,471

Other operating expenses within underwriting, acquisition and insurance expenses include salaries, bonus and employee benefits expenses of \$11.6 million and \$6.6 million for the three months ended September 30, 2021 and 2020, respectively. Salaries, bonuses, and employee benefit expenses were \$34.9 million and \$24.6 million for the nine months ended September 30, 2021 and 2020, respectively.

7. Stock-based compensation

On July 27, 2016, the Kinsale Capital Group, Inc. 2016 Omnibus Incentive Plan (the "2016 Incentive Plan") became effective. The 2016 Incentive Plan, which is administered by the Compensation, Nominating and Corporate Governance Committee of the Company's Board of Directors, provides for grants of stock options, restricted stock, restricted stock units and other stock-based awards to officers, employees, directors, independent contractors and consultants. The number of shares of common stock available for issuance under the 2016 Incentive Plan may not exceed 2,073,832.

The total compensation cost that has been charged against income for share-based compensation arrangements was \$3.6 million and \$2.7 million for the nine months ended September 30, 2021 and 2020, respectively.

Restricted Stock Awards

During the nine months ended September 30, 2021, the Company granted restricted stock awards under the 2016 Incentive Plan. The restricted stock awards were valued on the date of grant and will vest over a period of 1 to 4 years. The fair value of restricted stock awards was determined based on the closing trading price of the Company's shares on the grant date or, if no shares were traded on the grant date, the last preceding date for which there was a sale of shares. Except for restrictions placed on the transferability of restricted stock, holders of unvested restricted stock have full stockholder's rights, including voting rights and the right to receive dividends. Unvested shares of restricted stock awards and accrued dividends, if any, are forfeited upon the termination of service to or employment with the Company.

A summary of restricted stock activity under the 2016 Incentive Plan for the nine months ended September 30, 2021 is as follows:

	For the Nine Months Ended September 30, 2021	
	Number of Shares	Weighted Average Grant Date Fair Value per Share
Non-vested outstanding at the beginning of the period	108,392	\$ 97.40
Granted	35,870	\$ 185.00
Vested	(40,752)	\$ 86.77
Forfeited	(6,940)	\$ 128.40
Non-vested outstanding at the end of the period	<u>96,570</u>	<u>\$ 132.19</u>

Employees surrender shares to pay for withholding tax obligations resulting from any vesting of restricted stock awards. During the nine months ended September 30, 2021, shares withheld for taxes in connection with the vesting of restricted stock awards totaled 12,846.

The weighted average grant-date fair value of the Company's restricted stock awards granted during the nine months ended September 30, 2021 and 2020 was \$185.00 and \$145.46, respectively. The fair value of restricted stock awards that vested during the nine months ended September 30, 2021 and 2020 was \$6.8 million and \$5.8 million, respectively. As of September 30, 2021, the Company had \$10.4 million of total unrecognized stock-based compensation expense expected to be charged to earnings over a weighted-average period of 2.7 years.

Stock Options

On July 27, 2016, the Board of Directors approved, and the Company granted, 1,036,916 stock options with an exercise price equal to the initial public offering price of \$16.00 per share and a weighted-average grant-date fair value of \$2.71 per share. The options have a maximum contractual term of 10 years and vested in 4 equal annual installments following the date of the grant.

The value of the options granted was estimated at the date of grant using the Black-Scholes pricing model using the following assumptions:

Risk-free rate of return	1.26 %
Dividend yield	1.25 %
Expected share price volatility ⁽¹⁾	18.50 %
Expected life in years ⁽²⁾	6.3 years

(1) Expected volatility was based on the Company's competitors within the industry.

(2) Expected life was calculated using the simplified method, which was an average of the contractual term of the option and its ordinary vesting period, as the Company did not have sufficient historical data for determining the expected term of our stock option awards.

A summary of option activity as of September 30, 2021, and changes during the period then ended is presented below:

	Number of Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Years of Contractual Term	Aggregate Intrinsic Value (in thousands)
Outstanding at January 1, 2021	387,738	\$ 16.00		
Granted	—	—		
Forfeited	(934)	16.00		
Exercised	(45,192)	16.00		
Outstanding at September 30, 2021	<u>341,612</u>	<u>\$ 16.00</u>	<u>4.8</u>	<u>\$ 49,773</u>
Exercisable at September 30, 2021	<u>341,612</u>	<u>\$ 16.00</u>	<u>4.8</u>	<u>\$ 49,773</u>

The total intrinsic value of options exercised was \$7.3 million and \$17.9 million during the nine months ended September 30, 2021 and 2020, respectively.

8. Earnings per share

The following represents a reconciliation of the numerator and denominator of the basic and diluted earnings per share computations contained in the condensed consolidated financial statements:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(in thousands, except per share data)			
Net income	<u>\$ 36,625</u>	<u>\$ 14,890</u>	<u>\$ 104,339</u>	<u>\$ 50,238</u>
Weighted average common shares outstanding - basic	22,714	22,398	22,681	22,220
Effect of potential dilutive securities:				
Conversion of stock options	317	465	329	491
Conversion of restricted stock	33	65	47	64
Weighted average common shares outstanding - diluted	<u>23,064</u>	<u>22,928</u>	<u>23,057</u>	<u>22,775</u>
Earnings per common share:				
Basic	<u>\$ 1.61</u>	<u>\$ 0.66</u>	<u>\$ 4.60</u>	<u>\$ 2.26</u>
Diluted	<u>\$ 1.59</u>	<u>\$ 0.65</u>	<u>\$ 4.53</u>	<u>\$ 2.21</u>

There were no anti-dilutive stock awards for the three months ended September 30, 2021 and 2020. There were 30 thousand and 35 thousand anti-dilutive stock awards for the nine months ended September 30, 2021 and 2020, respectively.

9. Income taxes

The Company uses the estimated annual effective tax rate method for calculating its tax provision in interim periods, which represents the Company's best estimate of the effective tax rate expected for the full year. The estimated annual effective tax rate typically differs from the U.S. statutory tax rate, primarily as a result of tax-exempt investment income and any discrete items recognized during the period. The Company's effective tax rates were 18.9% and 12.8% for the nine months ended September 30, 2021 and 2020, respectively. The effective tax rates were lower than the federal statutory rate of 21% due primarily to the tax benefits from stock-based compensation and from income generated by certain tax-exempt investments. During the nine months ended September 30, 2021, the level of stock options exercised was lower than the nine months ended September 30, 2020, which resulted in a higher effective tax rate.

10. Reserves for unpaid losses and loss adjustment expenses

The following table presents a reconciliation of consolidated beginning and ending reserves for unpaid losses and loss adjustment expenses:

	September 30,	
	2021	2020
	(in thousands)	
Gross reserves for unpaid losses and loss adjustment expenses, beginning of year	\$ 636,013	\$ 460,058
Less: reinsurance recoverable on unpaid losses	83,730	69,792
Adoption of accounting standard for credit losses	—	(282)
Net reserves for unpaid losses and loss adjustment expenses, beginning of year	552,283	390,548
Incurred losses and loss adjustment expenses:		
Current year	262,140	204,096
Prior years	(25,413)	(9,628)
Total net losses and loss adjustment expenses incurred	236,727	194,468
Payments:		
Current year	12,110	10,256
Prior years	68,546	57,253
Total payments	80,656	67,509
Net reserves for unpaid losses and loss adjustment expenses, end of period	708,354	517,507
Reinsurance recoverable on unpaid losses	106,502	85,693
Gross reserves for unpaid losses and loss adjustment expenses, end of period	\$ 814,856	\$ 603,200

During the nine months ended September 30, 2021, the reserves for unpaid losses and loss adjustment expenses held at December 31, 2020 developed favorably by \$25.4 million, of which \$28.9 million was attributable to the 2020 accident year. Actuarial assumptions for the 2020 accident year reflected additional uncertainty to account for potential COVID-19 related claims. However, the Company's current outlook is more favorable than in the prior year as no significant claims have been reported to date and, as a result, the Company adjusted certain assumptions in the 2021 period. In addition, reported losses have been emerging at lower levels than expected across most lines of business. This favorable development was offset in part by adverse development, mostly attributable to the

2015-2018 accident years as a result of modest adjustments in actuarial assumptions based on observable trends. Current accident year incurred losses and loss adjustment expenses for the nine months ended September 30, 2021 included \$8.8 million of catastrophe losses primarily related to Hurricane Ida and winter storms Uri and Viola in Texas.

During the nine months ended September 30, 2020, the reserves for unpaid losses and loss adjustment expenses held at December 31, 2019 developed favorably by \$9.6 million, of which \$7.8 million was attributable to the 2019 accident year. The favorable development resulted from reported losses emerging at lower levels than expected across most lines of business. Current accident year incurred losses and loss adjustment expenses for the nine months ended September 30, 2020 included \$17.1 million of catastrophe losses primarily related to Hurricanes Laura and Sally and the California wildfires.

11. Reinsurance

The following table summarizes the effect of reinsurance on premiums written and earned for the three and nine months ended September 30, 2021 and 2020:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(in thousands)			
Premiums written:				
Direct	\$ 197,616	\$ 144,777	\$ 560,553	\$ 402,904
Assumed	—	—	—	—
Ceded	(26,939)	(22,529)	(77,825)	(54,996)
Net written	<u>\$ 170,677</u>	<u>\$ 122,248</u>	<u>\$ 482,728</u>	<u>\$ 347,908</u>
Premiums earned:				
Direct	\$ 180,458	\$ 127,301	\$ 486,920	\$ 343,184
Assumed	—	—	—	21
Ceded	(23,587)	(19,057)	(69,308)	(48,243)
Net earned	<u>\$ 156,871</u>	<u>\$ 108,244</u>	<u>\$ 417,612</u>	<u>\$ 294,962</u>

The following table summarizes ceded losses and loss adjustment expenses for the three and nine months ended September 30, 2021 and 2020:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(in thousands)			
Ceded incurred losses and loss adjustment expenses	\$ 10,640	\$ 19,297	\$ 34,053	\$ 30,202

The following table presents reinsurance recoverables on paid and unpaid losses as of September 30, 2021 and December 31, 2020:

	September 30, 2021	December 31, 2020
	(in thousands)	
Reinsurance recoverables on paid losses	\$ 5,524	\$ 9,485
Reinsurance recoverables on unpaid losses	106,502	83,730
Reinsurance recoverables	<u>\$ 112,026</u>	<u>\$ 93,215</u>

12. Credit Agreement

On May 28, 2019, the Company entered into a Credit Agreement (the "Credit Agreement") that provided the Company with a \$50.0 million senior unsecured revolving credit facility (the "Credit Facility") and an uncommitted accordion feature that permits the Company to increase the commitments by an additional \$30.0 million. The Credit Facility has a maturity of May 28, 2024. Borrowings under the Credit Facility were used to fund construction of the Company's new headquarters but may also be used for working capital and general corporate purposes.

Loans under the Credit Facility may be subject to varying rates of interest depending on whether the loan is a Eurodollar loan or an alternate base rate ("ABR") loan, at the Company's election. Eurodollar loans bear an interest rate per annum equal to adjusted LIBOR for the applicable interest period plus a margin of 1.75%. ABR loans bear an interest rate per annum equal to (a) the higher of the prime rate, the New York Federal Reserve Board Rate plus 0.50% or the one-month adjusted LIBOR plus 1%, plus (b) the applicable margin of 0.75%. As of September 30, 2021, there was \$42.7 million outstanding under the Credit Facility, net of debt issuance cost of \$0.3 million, with a weighted average interest rate of 1.88%.

The Credit Agreement also contains representations and warranties and affirmative and negative covenants customary for financings of this type, as well as customary events of default provisions. As of September 30, 2021, the Company was in compliance with all of its financial covenants under the Credit Facility.

13. Other comprehensive (loss) income

The following table summarizes the components of other comprehensive (loss) income for the three and nine months ended September 30, 2021 and 2020:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(in thousands)			
Unrealized (losses) gains on fixed-maturity securities arising during the period, before income taxes	\$ (6,994)	\$ 8,701	\$ (18,162)	\$ 32,113
Income tax benefit (expense)	1,469	(1,827)	3,814	(6,744)
Unrealized (losses) gains arising during the period, net of income taxes	(5,525)	6,874	(14,348)	25,369
Less reclassification adjustment:				
Net realized gains on fixed-maturity securities, before income taxes	693	405	2,232	1,304
Income tax expense	(146)	(85)	(469)	(274)
Reclassification adjustment included in net income, net of income taxes	547	320	1,763	1,030
Other comprehensive (loss) income	<u>\$ (6,072)</u>	<u>\$ 6,554</u>	<u>\$ (16,111)</u>	<u>\$ 24,339</u>

The sale of an available-for-sale fixed-maturity security results in amounts being reclassified from accumulated other comprehensive income (loss) to realized gains or losses in current period earnings. The related tax effect of the reclassification adjustment is recorded in income tax expense in current period earnings. See Note 2 for additional information.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The discussion and analysis below includes certain forward-looking statements that are subject to risks, uncertainties and other factors described in "Risk Factors" in this Quarterly Report on Form 10-Q and in the Annual Report on Form 10-K for the year ended December 31, 2020. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of many factors.

The results of operations for the three and nine months ended September 30, 2021 are not necessarily indicative of the results that may be expected for the full year ended December 31, 2021, or for any other future period. The following discussion should be read in conjunction with the unaudited condensed consolidated financial statements and the notes thereto included in Part I, Item 1 of this Quarterly Report, and in conjunction with our audited consolidated financial statements and the notes thereto included in the Annual Report on Form 10-K for the year ended December 31, 2020.

References to the "Company," "Kinsale," "we," "us," and "our" are to Kinsale Capital Group, Inc. and its subsidiaries, unless the context otherwise requires.

Overview

Founded in 2009, Kinsale is a specialty insurance company. Kinsale focuses exclusively on the excess and surplus lines ("E&S") market in the U.S., where we use our underwriting expertise to write coverages for hard-to-place small business risks and personal lines risks. We market these insurance products in all 50 states, the District of Columbia, the Commonwealth of Puerto Rico and the U.S. Virgin Islands, primarily through a network of independent insurance brokers.

We have one reportable segment, our Excess and Surplus Lines Insurance segment, which offers property and casualty ("P&C") insurance products through the E&S market. For the first nine months of 2021, the percentage breakdown of our gross written premiums was 86% casualty and 14% property. Our underwriting divisions include small business, excess casualty, construction, commercial property, allied health, product liability, general casualty, life sciences, professional liability, management liability, energy, environmental, health care, public entity, inland marine and commercial insurance. We also write a small amount of homeowners insurance in the personal lines market, which in aggregate represented 4% of our gross written premiums in the first nine months of 2021, and is included within our personal insurance division.

COVID-19

We have been closely monitoring the impact of the COVID-19 pandemic and related economic effects on all aspects of our business, including how it will impact premium volume, losses and the fair value of our investment portfolio.

To date, management has not seen a significant decrease in the growth rate of its gross written premiums since the beginning of the COVID-19 pandemic and the related pressure in certain sectors of the U.S. economy. Over the past few years, including the time period preceding COVID-19, the E&S segment of the P&C market has been experiencing rapid growth due to dislocation in the overall property and casualty market and management expects premium growth to continue throughout the remainder of 2021.

With respect to reported claims, Kinsale does not write lines of business with heightened exposure to COVID-19 related claims. Specifically, Kinsale does not write event cancellation, mortgage insurance, trade credit or surety, workers' compensation or reinsurance business. Lines of business written by Kinsale that could be subject to COVID-19 related claims include general liability, management liability, healthcare-related professional liability and commercial property. In each case, policy terms and conditions would be expected to preclude coverage for

virus-related claims. Although management cannot definitively determine the ultimate impact of COVID-19 and related economic conditions at this time, management has not experienced any material adverse effect on Kinsale's loss ratios due to COVID-19 related claims.

With respect to our investment portfolio, we seek to hold a high-quality, diversified portfolio of investments. During the first quarter of 2020, we experienced a significant decline in the fair value of our investment portfolio due to disruption in the global financial markets associated with COVID-19. Subsequent to the first quarter of 2020, the fair value of our investment portfolio rebounded sharply, gaining back all of the decline in fair value. However, during economic downturns, certain investments may default or become impaired due to deterioration in the financial condition or due to deterioration in the financial condition of an insurer that guarantees an issuer's payments on such investments. Given the conservative nature of our investment portfolio, we do not expect a material adverse impact on the value of our investment portfolio or a long-term negative impact on our financial condition, results of operations or cash flows as it relates to COVID-19.

Components of our results of operations

Gross written premiums

Gross written premiums are the amounts received or to be received for insurance policies written or assumed by us during a specific period of time without reduction for policy acquisition costs, reinsurance costs or other deductions. The volume of our gross written premiums in any given period is generally influenced by:

- New business submissions;
- Conversion of new business submissions into policies;
- Renewals of existing policies; and
- Average size and premium rate of bound policies.

We earn insurance premiums on a pro rata basis over the term of the policy. Our insurance policies generally have a term of one year. Net earned premiums represent the earned portion of our gross written premiums, less that portion of our gross written premiums that is ceded to third-party reinsurers under our reinsurance agreements.

Ceded written premiums

Ceded written premiums are the amount of gross written premiums ceded to reinsurers. We enter into reinsurance contracts to limit our exposure to potential large losses. Ceded written premiums are earned over the reinsurance contract period in proportion to the period of risk covered. The volume of our ceded written premiums is impacted by the level of our gross written premiums and any decision we make to increase or decrease retention levels.

Losses and loss adjustment expenses

Losses and loss adjustment expenses are a function of the amount and type of insurance contracts we write and the loss experience associated with the underlying coverage. In general, our losses and loss adjustment expenses are affected by:

- Frequency of claims associated with the particular types of insurance contracts that we write;
- Trends in the average size of losses incurred on a particular type of business;
- Mix of business written by us;
- Changes in the legal or regulatory environment related to the business we write;
- Trends in legal defense costs;
- Wage inflation; and

- Inflation in medical costs.

Losses and loss adjustment expenses are based on an actuarial analysis of the estimated losses, including losses incurred during the period and changes in estimates from prior periods. Losses and loss adjustment expenses may be paid out over a period of years.

Underwriting, acquisition and insurance expenses

Underwriting, acquisition and insurance expenses include policy acquisition costs and other underwriting expenses. Policy acquisition costs are principally comprised of the commissions we pay our brokers, net of ceding commissions we receive on business ceded under certain reinsurance contracts. Policy acquisition costs also include underwriting expenses that are directly related to the successful acquisition of those policies which are deferred. The amortization of policy acquisition costs is charged to expense in proportion to premium earned over the policy life.

Other underwriting expenses represent the general and administrative expenses of our insurance business such as employment costs, telecommunication and technology costs, and legal and auditing fees.

Net investment income

Net investment income is an important component of our results of operations. We earn investment income on our portfolio of cash and invested assets. Our cash and invested assets are primarily comprised of fixed-maturity securities, and may also include cash equivalents, equity securities and short-term investments. The principal factors that influence net investment income are the size of our investment portfolio and the yield on that portfolio. As measured by amortized cost (which excludes changes in fair value), the size of our investment portfolio is mainly a function of our invested equity capital combined with premiums we receive from our insureds less payments on policyholder claims.

Change in fair value of equity securities

Change in fair value of equity securities represents the increase or decrease in the fair value of equity securities held during the period.

Net realized investment gains (losses)

Net realized investment gains (losses) are a function of the difference between the amount received by us on the sale of a security and the security's amortized cost, as well as any credit impairments recognized in earnings.

Income tax expense

Currently, substantially all of our income tax expense relates to federal income taxes. Our insurance subsidiary, Kinsale Insurance Company, is not subject to income taxes in the states in which it operates; however, our non-insurance subsidiaries are subject to state income taxes, but have not generated any material taxable income to date. The amount of income tax expense or benefit recorded in future periods will depend on the jurisdictions in which we operate and the tax laws and regulations in effect.

Key metrics

We discuss certain key metrics, described below, which we believe provide useful information about our business and the operational factors underlying our financial performance.

Underwriting income is a non-GAAP financial measure. We define underwriting income as net income, excluding net investment income, net change in the fair value of equity securities, net realized gains and losses on investments, other income, other expenses and income tax expense. See "—Reconciliation of non-GAAP financial measures" for a reconciliation of net income in accordance with GAAP to underwriting income.

Net operating earnings is a non-GAAP financial measure. We define net operating earnings as net income excluding the net change in the fair value of equity securities, after taxes, and net realized gains and losses on investments, after taxes. See "—Reconciliation of non-GAAP financial measures" for a reconciliation of net income in accordance with GAAP to net operating earnings.

Loss ratio, expressed as a percentage, is the ratio of losses and loss adjustment expenses to net earned premiums.

Expense ratio, expressed as a percentage, is the ratio of underwriting, acquisition and insurance expenses to net earned premiums.

Combined ratio is the sum of the loss ratio and the expense ratio. A combined ratio under 100% indicates an underwriting profit. A combined ratio over 100% indicates an underwriting loss.

Return on equity is net income expressed on an annualized basis as a percentage of average beginning and ending total stockholders' equity during the period.

Operating return on equity is a non-GAAP financial measure. We define operating return on equity as net operating earnings expressed on an annualized basis as a percentage of average beginning and ending total stockholders' equity during the period. See "—Reconciliation of non-GAAP financial measures" for a reconciliation of net income in accordance with GAAP to net operating earnings.

Net retention ratio is the ratio of net written premiums to gross written premiums.

Gross investment return is investment income from fixed-maturity and equity securities, before any deductions for fees and expenses, expressed as a percentage of the average beginning and ending book value of those investments during the period.

Three months ended September 30, 2021 compared to three months ended September 30, 2020

The following table summarizes our results of operations for the three months ended September 30, 2021 and 2020:

(\$ in thousands)	Three Months Ended September 30,			
	2021	2020	Change	% Change
Gross written premiums	\$ 197,616	\$ 144,777	\$ 52,839	36.5 %
Ceded written premiums	(26,939)	(22,529)	(4,410)	19.6 %
Net written premiums	\$ 170,677	\$ 122,248	\$ 48,429	39.6 %
Net earned premiums	\$ 156,871	\$ 108,244	\$ 48,627	44.9 %
Losses and loss adjustment expenses	87,352	82,431	4,921	6.0 %
Underwriting, acquisition and insurance expenses	31,465	22,927	8,538	37.2 %
Underwriting income ⁽¹⁾	38,054	2,886	35,168	1,218.6 %
Net investment income	8,095	7,008	1,087	15.5 %
Change in the fair value of equity securities	(1,012)	6,031	(7,043)	(116.8)%
Net realized gains on investments	895	647	248	38.3 %
Other expense, net	(353)	(451)	98	(21.7)%
Income before taxes	45,679	16,121	29,558	183.4 %
Income tax expense	9,054	1,231	7,823	635.5 %
Net income	\$ 36,625	\$ 14,890	\$ 21,735	146.0 %
Net operating earnings ⁽²⁾	\$ 36,717	\$ 9,615	\$ 27,102	281.9 %
Loss ratio	55.7 %	76.1 %		
Expense ratio	20.0 %	21.2 %		
Combined ratio	75.7 %	97.3 %		
Annualized return on equity	22.7 %	12.0 %		
Annualized operating return on equity ⁽²⁾	22.8 %	7.8 %		

⁽¹⁾ Underwriting income is a non-GAAP financial measure. See "—Reconciliation of non-GAAP financial measures" for a reconciliation of net income in accordance with GAAP to underwriting income.

⁽²⁾ Net operating earnings and annualized operating return on equity are non-GAAP financial measures. Net operating earnings is defined as net income excluding the net change in the fair value of equity securities, after taxes, and net realized investment gains and losses, after taxes. Annualized operating return on equity is defined as net operating earnings expressed on an annualized basis as a percentage of average beginning and ending total stockholders' equity during the period. See "—Reconciliation of non-GAAP financial measures" for a reconciliation of net income in accordance with GAAP to net operating earnings.

Net income was \$36.6 million for the three months ended September 30, 2021 compared to \$14.9 million for the three months ended September 30, 2020, an increase of 146.0%. The increase in net income for the third quarter of 2021 over the third quarter of 2020 was primarily due to higher underwriting income reflecting favorable E&S market conditions, which resulted in higher rates on bound accounts and strong growth in broker submissions. In addition, net income for the third quarter of 2021 over the third quarter of 2020 reflected lower catastrophe activity and higher net favorable development of loss reserves from prior accident years. These increases were offset in part

by a decline in the fair value of equity securities during the third quarter of 2021 relative to the same period last year.

Underwriting income was \$38.1 million for the three months ended September 30, 2021 compared to \$2.9 million for the three months ended September 30, 2020, an increase of 1,218.6%. The corresponding combined ratios were 75.7% for the three months ended September 30, 2021 compared to 97.3% for the three months ended September 30, 2020. The increase in our underwriting income in the third quarter of 2021 compared to the third quarter of 2020, was largely due to premium growth and continued rate increases from a strong underwriting environment, lower catastrophe activity and higher net favorable development of loss reserves from prior accident years. Net catastrophe losses incurred during the third quarter of 2021 were \$5.9 million compared to \$16.7 million during the third quarter of 2020.

Premiums

Our gross written premiums were \$197.6 million for the three months ended September 30, 2021 compared to \$144.8 million for the three months ended September 30, 2020, an increase of \$52.8 million, or 36.5%. The increase in gross written premiums for the third quarter of 2021 over the same period last year was due to higher submission activity from brokers and higher rates on bound accounts, resulting from favorable market conditions. The average premium on a policy written was approximately \$10,700 in the third quarter of 2021 compared to approximately \$9,100 in the third quarter of 2020. Excluding our personal lines insurance, which has a relatively low premium per policy written, the average premium on a policy written was approximately \$13,000 in the third quarter of 2021 compared to \$11,700 in the third quarter of 2020.

Net written premiums increased by \$48.4 million, or 39.6%, to \$170.7 million for the three months ended September 30, 2021 from \$122.2 million for the three months ended September 30, 2020. The increase in net written premiums for the third quarter of 2021 compared to the same period last year was primarily due to higher gross written premiums. The net retention ratio was 86.4% for the three months ended September 30, 2021 compared to 84.4% for the three months ended September 30, 2020. The increase in the net retention ratio was largely due to the change in the mix of business quarter over quarter and higher reinstatement premiums in the third quarter of 2020.

Net earned premiums increased by \$48.6 million, or 44.9%, to \$156.9 million for the three months ended September 30, 2021 from \$108.2 million for the three months ended September 30, 2020 and was directly related to growth in gross written premiums.

Loss ratio

The loss ratio was 55.7% for the three months ended September 30, 2021 compared to 76.1% for the three months ended September 30, 2020. The decrease in the loss ratio in the third quarter of 2021 compared to the third quarter of 2020 was due primarily to lower catastrophe activity, lower loss selections for the current accident year and higher favorable development on loss reserves from prior accident years. The loss selections in the current accident year were lower relative to the prior year due to favorable market conditions and continued rate increases. During the three months ended September 30, 2021, net catastrophe losses incurred in the current accident year were primarily attributable to Hurricane Ida. During the three months ended September 30, 2020, net catastrophe losses incurred were primarily due to Hurricanes Laura and Sally and the California wildfires.

Loss reserves for prior accident years developed favorably by \$9.2 million for the three months ended September 30, 2021, of which \$7.1 million was attributable to the 2020 accident year. Actuarial assumptions for the 2020 accident year reflected additional uncertainty to account for potential COVID-19 related claims. However, our current outlook is more favorable than in the prior year as no significant claims have been reported to date and, as a result, we have adjusted certain assumptions in the 2021 period. In addition, reported losses have been emerging at lower levels than expected across most lines of business. Loss reserves for prior accident years developed favorably by

\$3.0 million, for the three months ended September 30, 2020, which was primarily attributable to the 2019 accident year.

The following table summarizes the loss ratios for the three months ended September 30, 2021 and 2020:

(\$ in thousands)	Three Months Ended September 30,			
	2021		2020	
	Losses and Loss Adjustment Expenses	% of Earned Premiums	Losses and Loss Adjustment Expenses	% of Earned Premiums
Loss ratio:				
Current accident year before catastrophe losses	\$ 90,675	57.8 %	\$ 68,764	63.5 %
Current year catastrophe losses	5,882	3.8 %	16,670	15.4 %
Effect of prior year development	(9,205)	(5.9)%	(3,003)	(2.8)%
Total	\$ 87,352	55.7 %	\$ 82,431	76.1 %

Expense ratio

The following table summarizes the components of the expense ratio for the three months ended September 30, 2021 and 2020:

(\$ in thousands)	Three Months Ended September 30,			
	2021		2020	
	Underwriting Expenses	% of Earned Premiums	Underwriting Expenses	% of Earned Premiums
Commissions incurred:				
Direct	\$ 26,317	16.8 %	\$ 18,585	17.2 %
Ceding	(6,902)	(4.5)%	(4,588)	(4.2)%
Net commissions incurred	19,415	12.3 %	13,997	13.0 %
Other underwriting expenses	12,050	7.7 %	8,930	8.2 %
Underwriting, acquisition and insurance expenses	\$ 31,465	20.0 %	\$ 22,927	21.2 %

The expense ratio was 20.0% for the three months ended September 30, 2021 compared to 21.2% for the three months ended September 30, 2020. The decrease in the expense ratio was due to lower other underwriting expenses and lower net commissions incurred as a percentage of earned premiums. The decrease in the other underwriting expense ratio was primarily due to higher net earned premiums, without a proportional increase in the amount of other underwriting expenses, as a result of management's focus on controlling costs. The decrease in the net commissions incurred ratio was mostly due to higher ceding commissions resulting from growth in the excess casualty and personal insurance lines of business and a change in the mix of business. Direct commissions paid as a percent of gross written premiums was 14.6% for both the three months ended September 30, 2021 and 2020.

Investing results

The following table summarizes net investment income, change in the fair value of equity securities and net realized investment gains for the three months ended September 30, 2021 and 2020:

(\$ in thousands)	Three Months Ended September 30,			
	2021	2020	Change	% Change
Interest from fixed-maturity securities	\$ 7,345	\$ 6,301	\$ 1,044	16.6 %
Dividends from equity securities	979	1,100	(121)	(11.0)%
Other	1	—	1	NM
Gross investment income	8,325	7,401	924	12.5 %
Investment expenses	(230)	(393)	163	(41.5)%
Net investment income	8,095	7,008	1,087	15.5 %
Change in the fair value of equity securities	(1,012)	6,031	(7,043)	(116.8)%
Net realized investment gains	895	647	248	38.3 %
Total	\$ 7,978	\$ 13,686	\$ (5,708)	(41.7)%

NM - Percentage change not meaningful.

Our net investment income increased by 15.5% to \$8.1 million for the three months ended September 30, 2021 from \$7.0 million for the three months ended September 30, 2020. This increase was primarily due to growth in our investment portfolio generated from the investment of positive cash flow since September 30, 2020. Our investment portfolio, excluding cash equivalents and unrealized gains and losses, had an annualized gross investment return of 2.5% for the three months ended September 30, 2021, compared to 2.9% for the three months ended September 30, 2020.

The fair value of our equity investment portfolio decreased \$1.0 million for the three months ended September 30, 2021 compared to an increase of \$6.0 million for the three months ended September 30, 2020. During the third quarter of 2021, the change in fair value was mostly attributable to our exchange-traded fund ("ETF") securities, whose valuations are largely reflective of the broader U.S. stock markets. During the third quarter of 2020, the fair value of our ETF securities continued to rebound from a significant decline in fair value driven by the disruption in the financial markets in March 2020 associated with the COVID-19 pandemic.

Income tax expense

Our effective tax rate was 19.8% for the three months ended September 30, 2021 compared to 7.6% for the three months ended September 30, 2020. The effective tax rates were lower than the federal statutory rate of 21% due to the tax benefits from stock-based compensation and tax-exempt investment income. During the three months ended September 30, 2021, the level of stock options exercised was significantly lower than the comparable prior year period, which resulted in a higher effective tax rate quarter over quarter.

Nine months ended September 30, 2021 compared to nine months ended September 30, 2020

The following table summarizes our results of operations for the nine months ended September 30, 2021 and 2020:

(\$ in thousands)	Nine Months Ended September 30,			
	2021	2020	Change	% Change
Gross written premiums	\$ 560,553	\$ 402,904	\$ 157,649	39.1 %
Ceded written premiums	(77,825)	(54,996)	(22,829)	41.5 %
Net written premiums	\$ 482,728	\$ 347,908	\$ 134,820	38.8 %
Net earned premiums	\$ 417,612	\$ 294,962	\$ 122,650	41.6 %
Losses and loss adjustment expenses	236,727	194,468	42,259	21.7 %
Underwriting, acquisition and insurance expenses	89,490	67,471	22,019	32.6 %
Underwriting income ⁽¹⁾	91,395	33,023	58,372	176.8 %
Net investment income	22,466	19,613	2,853	14.5 %
Change in fair value of equity securities	13,644	3,709	9,935	267.9 %
Net realized investment gains	2,397	1,676	721	43.0 %
Other expense, net	(1,176)	(428)	(748)	174.8 %
Income before taxes	128,726	57,593	71,133	123.5 %
Income tax expense	24,387	7,355	17,032	231.6 %
Net income	\$ 104,339	\$ 50,238	\$ 54,101	107.7 %
Net operating earnings ⁽²⁾	\$ 91,666	\$ 45,984	\$ 45,682	99.3 %
Loss ratio	56.7 %	65.9 %		
Expense ratio	21.4 %	22.9 %		
Combined ratio	78.1 %	88.8 %		
Annualized return on equity	22.5 %	14.3 %		
Annualized operating return on equity ⁽²⁾	19.8 %	13.0 %		

⁽¹⁾ Underwriting income is a non-GAAP financial measure. See "—Reconciliation of non-GAAP financial measures" for a reconciliation of net income in accordance with GAAP to underwriting income.

⁽²⁾ Net operating earnings and annualized operating return on equity are non-GAAP financial measures. Net operating earnings is defined as net income excluding the net change in the fair value of equity securities, after taxes, and net realized investment gains and losses, after taxes. Annualized operating return on equity is defined as net operating earnings expressed on an annualized basis as a percentage of average beginning and ending total stockholders' equity during the period. See "—Reconciliation of non-GAAP financial measures" for a reconciliation of net income in accordance with GAAP to net operating earnings.

Net income was \$104.3 million for the nine months ended September 30, 2021 compared to \$50.2 million for the nine months ended September 30, 2020, an increase of 107.7%. The increase in net income for the first nine months of 2021 over the same period last year was due to a number of factors including growth in the business from favorable market conditions and continued rate increases, higher net favorable development of loss reserves from prior accident years and higher returns on equity investments as a result of a rebound in the financial markets. In addition, net income for the nine months ended September 30, 2021 reflected lower catastrophe activity compared to the same period last year.

Underwriting income was \$91.4 million for the nine months ended September 30, 2021 compared to \$33.0 million for the nine months ended September 30, 2020, an increase of 176.8%. The corresponding combined ratios were 78.1% for the nine months ended September 30, 2021 compared to 88.8% for the nine months ended September 30, 2020. The increase in underwriting income for the first nine months of 2021 compared to the same period last year was due to higher premium growth and continued rate increases from a favorable market environment, higher net favorable development of loss reserves from prior accident years and lower catastrophe activity.

Premiums

Our gross written premiums were \$560.6 million for the nine months ended September 30, 2021 compared to \$402.9 million for the nine months ended September 30, 2020, an increase of \$157.6 million, or 39.1%. The increase in gross written premiums for the first nine months of 2021 over the same period last year was due to higher submission activity from brokers and higher rates across most lines of business, resulting from continued favorable conditions in the E&S market. The average premium on a policy written was approximately \$10,100 in the first nine months of 2021 compared to approximately \$8,900 in the first nine months of 2020. Excluding our personal lines insurance, which has a relatively low premium per policy written, the average premium on a policy written was approximately \$12,700 for the first nine months of 2021 and approximately \$11,600 for the first nine months of 2020.

Net written premiums increased by \$134.8 million, or 38.8%, to \$482.7 million for the nine months ended September 30, 2021 from \$347.9 million for the nine months ended September 30, 2020. The increase in net written premiums for the first nine months of 2021 compared to the same period last year was primarily due to higher gross written premiums. The net retention ratio was 86.1% for the nine months ended September 30, 2021 compared to 86.4% for the same period last year. The decrease in the net retention ratio was primarily due to a change in the mix of business.

Net earned premiums increased by \$122.7 million, or 41.6%, to \$417.6 million for the nine months ended September 30, 2021 from \$295.0 million for the nine months ended September 30, 2020 due to growth in gross written premiums.

Loss ratio

The loss ratio was 56.7% for the nine months ended September 30, 2021 compared to 65.9% for the nine months ended September 30, 2020. The decrease in the loss ratio in the first nine months of 2021 compared to the first nine months of 2020 was due primarily to lower catastrophe activity, higher favorable net development of reserves from prior accident years and lower loss selections for the current accident year. The loss selections in the current accident year were lower relative to the prior year due to favorable market conditions and continued rate increases. During the nine months ended September 30, 2021, net catastrophe losses incurred in the current accident year were primarily attributable to Hurricane Ida and the winter storms Uri and Viola in Texas. During the nine months ended September 30, 2020, net catastrophe losses incurred were primarily due to Hurricanes Laura and Sally and the California wildfires.

During the nine months ended September 30, 2021, prior accident years developed favorably by \$25.4 million, of which \$28.9 million was attributable to the 2020 accident year. Actuarial assumptions for the 2020 accident year reflected additional uncertainty to account for potential COVID-19 related claims. However, our current outlook is more favorable than in the prior year as no significant claims have been reported to date and, as a result, we have adjusted certain assumptions in the 2021 period. In addition, reported losses have been emerging at lower levels than expected across most lines of business. This favorable development was offset in part by adverse development, mostly attributable to the 2015-2018 accident years as a result of modest adjustments in actuarial assumptions based on observable trends.

During the nine months ended September 30, 2020, loss reserves from prior accident years developed favorably by \$9.6 million, of which \$7.8 million was attributable to the 2019 accident year. The favorable development resulted from reported losses emerging at lower levels than expected across most lines of business.

The following table summarizes the loss ratios for the nine months ended September 30, 2021 and 2020:

(\$ in thousands)	Nine Months Ended September 30,			
	2021		2020	
	Losses and Loss Adjustment Expenses	% of Earned Premiums	Losses and Loss Adjustment Expenses	% of Earned Premiums
Loss ratio:				
Current accident year before catastrophe losses	\$ 253,348	60.7 %	\$ 186,965	63.4 %
Current year catastrophe losses	8,792	2.1 %	17,131	5.8 %
Effect of prior year development	(25,413)	(6.1)%	(9,628)	(3.3)%
Total	\$ 236,727	56.7 %	\$ 194,468	65.9 %

Expense ratio

The following table summarizes the components of the expense ratio for the nine months ended September 30, 2021 and 2020:

(\$ in thousands)	Nine Months Ended September 30,			
	2021		2020	
	Underwriting Expenses	% of Earned Premiums	Underwriting Expenses	% of Earned Premiums
Commissions incurred:				
Direct	\$ 71,036	17.0 %	\$ 50,068	17.0 %
Ceding	(18,344)	(4.4)%	(11,234)	(3.8)%
Net commissions incurred	52,692	12.6 %	38,834	13.2 %
Other underwriting expenses	36,798	8.8 %	28,637	9.7 %
Underwriting, acquisition and insurance expenses	\$ 89,490	21.4 %	\$ 67,471	22.9 %

The expense ratio was 21.4% for the nine months ended September 30, 2021 compared to 22.9% for the nine months ended September 30, 2020. The decrease in the expense ratio was due to lower other underwriting expenses and lower net commissions incurred as a percentage of earned premiums. The decrease in the other underwriting expense ratio was primarily due to higher net earned premiums, without a proportional increase in the amount of other underwriting expenses, as a result of management's focus on controlling costs. The decrease in the net commissions incurred ratio was due to higher ceding commissions resulting from growth in the excess casualty and personal insurance lines of business and a change in the mix of business. Direct commissions paid as a percent of gross written premiums was 14.6% for both the nine months ended September 30, 2021 and 2020.

Investing results

The following table summarizes net investment income, change in the fair value of equity securities and net realized investment gains for the nine months ended September 30, 2021 and 2020:

(\$ in thousands)	Nine Months Ended September 30,			
	2021	2020	Change	% Change
Interest from fixed-maturity securities	\$ 20,992	\$ 17,994	\$ 2,998	16.7 %
Dividends from equity securities	2,801	2,554	247	9.7 %
Other	11	261	(250)	(95.8)%
Gross investment income	23,804	20,809	2,995	14.4 %
Investment expenses	(1,338)	(1,196)	(142)	11.9 %
Net investment income	22,466	19,613	2,853	14.5 %
Change in fair value of equity securities	13,644	3,709	9,935	267.9 %
Net realized investment gains	2,397	1,676	721	43.0 %
Total	\$ 38,507	\$ 24,998	\$ 13,509	54.0 %

Our net investment income increased by 14.5% to \$22.5 million for the nine months ended September 30, 2021 from \$19.6 million for the nine months ended September 30, 2020. This increase in the first nine months of 2021 compared to the same period last year was primarily due to growth in our investment portfolio generated from the investment of positive cash flow since September 30, 2020 and proceeds from our equity offering in the third quarter of 2020. Our fixed-maturity investment portfolio, excluding cash equivalents and unrealized gains and losses, had an annualized gross investment return of 2.5% for the nine months and ended September 30, 2021 and 3.0% for the nine months ended September 30, 2020.

During the first nine months of 2021, the change in fair value of equity securities was comprised of unrealized gains related to ETF securities of \$13.4 million and unrealized gains related to non-redeemable preferred stock of \$0.2 million. The change in unrealized gains during the first nine months of 2021 attributable to ETF securities was largely reflective of the gains in the broader U.S. stock market.

During the first nine months of 2020, the change in fair value of equity securities was comprised of unrealized gains related to ETF securities of \$4.5 million and unrealized losses related to preferred stock of \$0.8 million. Fair values of ETF's declined by \$13.1 million during the first quarter of 2020, driven by the disruption in the financial markets associated with the COVID-19 pandemic and, subsequently, the fair value of those securities rebounded sharply during the second quarter of 2020. Consistent with the trend experienced in the second quarter of 2020, the fair values of these securities continued to increase during the third quarter of 2020, although to a lesser degree.

We perform quarterly reviews of all available-for-sale securities within our investment portfolio to determine whether the decline in a security's fair value is deemed to be a credit loss. Management concluded that there were no credit losses from available-for-sale investments for the nine months ended September 30, 2021 or 2020.

Income tax expense

Our effective tax rate was 18.9% for the nine months ended September 30, 2021 compared to 12.8% for the nine months ended September 30, 2020. The effective tax rate was lower than the federal statutory rate of 21% primarily due to the tax benefits from stock-based compensation and tax-exempt investment income. During the nine months ended September 30, 2021, the level of stock options exercised was lower than the comparable prior year period, which resulted in a higher effective tax rate.

Return on equity

Our annualized return on equity was 22.5% for the nine months ended September 30, 2021 compared to 14.3% for the nine months ended September 30, 2020. Our annualized operating return on equity was 19.8% for the nine months ended September 30, 2021 compared to 13.0% for the nine months ended September 30, 2020. The increase in annualized operating return on equity for the nine months ended September 30, 2021 compared to the prior period was attributable primarily to growth in the business from continuing favorable market conditions and rate increases, lower catastrophe activity and higher net favorable development of loss reserves from prior accident years.

Liquidity and capital resources

Sources and uses of funds

We are organized as a Delaware holding company with our operations primarily conducted by our wholly-owned insurance subsidiary, Kinsale Insurance Company, which is domiciled in Arkansas. Accordingly, we may receive cash through (1) loans from banks and other third parties, (2) issuance of equity and debt securities, (3) corporate service fees from our insurance subsidiary, (4) payments from our subsidiaries pursuant to our consolidated tax allocation agreement and other transactions, and (5) dividends from our insurance subsidiary. We may use the proceeds from these sources to contribute funds to Kinsale Insurance Company in order to support premium growth, reduce our reliance on reinsurance, pay dividends and taxes and for other business purposes.

We receive corporate service fees from Kinsale Insurance Company to reimburse us for most of the operating expenses that we incur. Reimbursement of expenses through corporate service fees is based on the actual costs that we expect to incur with no mark-up above our expected costs.

In August 2019, we filed a universal shelf registration statement with the SEC that expires in 2022. We can use this shelf registration to issue an unspecified amount of debt securities, common stock, preferred stock, depository shares and warrants. The specific terms of any securities we issue under this registration statement will be provided in the applicable prospectus supplements.

Management believes that the Company has sufficient liquidity available both in Kinsale and in its insurance subsidiary, Kinsale Insurance Company, as well as in its other operating subsidiaries, to meet its operating cash needs and obligations and committed capital expenditures for the next 12 months.

Cash flows

Our most significant source of cash is from premiums received from our insureds, which, for most policies, we receive at the beginning of the coverage period. Our most significant cash outflow is for claims that arise when a policyholder incurs an insured loss. Because the payment of claims occurs after the receipt of the premium, often years later, we invest the cash in various investment securities that earn interest and dividends. We also use cash to pay commissions to insurance brokers, as well as to pay for ongoing operating expenses such as salaries, consulting services and taxes. As described under "— Reinsurance" below, we use reinsurance to manage the risk that we take related to the issuance of our policies. We cede, or pay out, part of the premiums we receive to our reinsurers and collect cash back when losses subject to our reinsurance coverage are paid.

The timing of our cash flows from operating activities can vary among periods due to the timing by which payments are made or received. Some of our payments and receipts, including loss settlements and subsequent reinsurance receipts, can be significant, so their timing can influence cash flows from operating activities in any given period. Management believes that cash receipts from premiums, proceeds from investment sales and redemptions and investment income are sufficient to cover cash outflows in the foreseeable future.

On August 7, 2020, we completed an underwritten public offering and sold and issued 310,500 shares of our common stock at a price of \$190 per share. After deducting underwriting discounts and commissions, we received net proceeds of \$56.7 million, which were used for general corporate purposes, including to fund organic growth.

Our cash flows for the nine months ended September 30, 2021 and 2020 were:

	Nine Months Ended September 30,	
	2021	2020
	(in thousands)	
Cash and cash equivalents provided by (used in):		
Operating activities	\$ 301,881	\$ 206,461
Investing activities	(280,081)	(302,386)
Financing activities	(8,881)	74,213
Change in cash and cash equivalents	\$ 12,919	\$ (21,712)

Net cash provided by operating activities was approximately \$301.9 million for the nine months ended September 30, 2021, compared to \$206.5 million for the same period in 2020. This increase was largely driven by higher premium volume, the timing of claim payments and reinsurance recoveries, offset in part by changes in operating assets and liabilities.

Net cash used in investing activities was \$280.1 million for the nine months ended September 30, 2021, compared to \$302.4 million for the nine months ended September 30, 2020. Net cash used in investing activities during the first nine months of 2021 included purchases of fixed-maturity securities of \$509.0 million, and were comprised primarily of corporate bonds, mortgage- and asset-backed securities, municipal securities and, to a lesser extent, U.S. Treasuries. During the first nine months of 2021, we received proceeds of \$102.6 million from sales of fixed-maturity securities, largely corporate bonds, and \$139.7 million from redemptions of asset- and mortgage-backed securities and corporate bonds. For the nine months ended September 30, 2021, purchases of ETF securities and non-redeemable preferred stock were \$1.5 million and \$10.2 million, respectively.

Net cash used in investing activities of \$302.4 million during the first nine months of 2020 included purchases of fixed-maturity securities of \$389.7 million, which in part reflected the investment of proceeds from the equity offering during the third quarter of 2020 and the deployment of cash equivalents held at December 31, 2019. Purchases of fixed-maturity securities were comprised primarily of corporate bonds, asset- and mortgage-backed securities, and municipal securities. During the first nine months of 2020, we received proceeds of \$79.0 million from sales of fixed-maturity securities, largely corporate bonds, and \$66.2 million from redemptions of asset- and mortgage-backed securities and corporate bonds. For the nine months ended September 30, 2020, purchases of ETF securities and non-redeemable preferred stock were \$26.6 million and \$7.2 million, respectively. Net cash used in investing activities included net purchases of property and equipment of \$24.1 million, primarily related to the development of our new corporate headquarters.

During the first nine months of 2021, cash used in financing activities reflected dividends paid of \$0.33 per common share, or \$7.5 million in aggregate. In addition, payroll taxes withheld and remitted on restricted stock awards was \$2.1 million, offset in part by proceeds received from our equity compensation plans of \$0.7 million, for the nine months ended September 30, 2021.

During the first nine months of September 30, 2020, cash provided by financing activities reflected net proceeds from the equity offering of \$56.7 million, which was used for general corporate purposes, including to fund organic growth. In addition, we drew down \$23.3 million on our Credit Facility, which was used to fund construction of our new headquarter facilities. During the first nine months of 2020, cash used in financing activities reflected dividends

paid of \$0.27 per common share, or \$6.0 million in aggregate. Proceeds received from our equity compensation plans were \$2.1 million, offset by payroll taxes withheld and remitted on restricted stock awards of \$1.8 million for the nine months ended September 30, 2020.

Credit agreement

In May 2019, we entered into a Credit Agreement that provided us with a \$50 million Credit Facility and an uncommitted accordion feature that permits us to increase the commitments by an additional \$30 million. The Credit Facility has a maturity of May 28, 2024. Borrowings under the Credit Facility was used to fund construction of our new headquarters but may also be used for working capital and general corporate purposes. Interest rates on borrowings are based on prevailing interest rates and the applicable margin, as described in the Credit Agreement. As of September 30, 2021, there was \$42.7 million outstanding under the Credit Facility, net of debt issuance costs.

Reinsurance

We enter into reinsurance contracts primarily to limit our exposure to potential large losses. Reinsurance involves an insurance company transferring ("ceding") a portion of its exposure on a risk to another insurer, the reinsurer. The reinsurer assumes the exposure in return for a portion of the premium. Our reinsurance is primarily contracted under quota-share reinsurance contracts and excess of loss contracts. In quota-share reinsurance, the reinsurer agrees to assume a specified percentage of the ceding company's losses arising out of a defined class of business in exchange for a corresponding percentage of premiums, net of a ceding commission. In excess of loss reinsurance, the reinsurer agrees to assume all or a portion of the ceding company's losses, in excess of a specified amount. Under excess of loss reinsurance, the premium payable to the reinsurer is negotiated by the parties based on their assessment of the amount of risk being ceded to the reinsurer because the reinsurer does not share proportionately in the ceding company's losses.

We renew our reinsurance treaties annually. During each renewal cycle, there are a number of factors we consider when determining our reinsurance coverage, including (1) plans to change the underlying insurance coverage we offer, (2) trends in loss activity, (3) the level of our capital and surplus, (4) changes in our risk appetite and (5) the cost and availability of reinsurance coverage.

To manage our natural catastrophe exposure, we use computer models to analyze the risk of severe losses. We measure exposure to these losses in terms of probable maximum loss ("PML"), which is an estimate of the amount of loss we would expect to meet or exceed once in a given number of years (referred to as the return period). When managing our catastrophe exposure, we focus on the 100 year and the 250 year return periods.

The following is a summary of our significant reinsurance programs as of September 30, 2021:

Line of Business Covered	Company Policy Limit	Reinsurance Coverage	Company Retention
Property - per risk (1)	Up to \$10.0 million per risk	\$5.75 million excess of \$3.0 million	\$3.0 million per occurrence
Property - personal insurance (2)	N/A	50% up to \$30.4 million per catastrophe	50% of all personal property losses
Property - catastrophe (3)	N/A	\$60.0 million excess of \$15.0 million	\$15.0 million per catastrophe
Primary casualty (4)	Up to \$10.0 million per occurrence	\$8.0 million excess of \$2.0 million	\$2.0 million per occurrence
Excess casualty (5)	Up to \$10.0 million per occurrence	Variable quota share	\$2.0 million per occurrence except as described in note (5) below

- (1) Our property per-risk reinsurance reduces the financial impact of a large loss on a single commercial property or inland marine policy. In addition to the Company's retention, this treaty includes a deductible of the first \$4.0 million of losses covered under this reinsurance treaty. This treaty also includes a reinstatement provision which requires us to pay reinstatement premiums after a loss in excess of \$5 million has occurred in order to preserve coverage.
- (2) Our personal insurance quota share reinsurance reduces the financial impact of property losses on our personal insurance policies.
- (3) Our property catastrophe reinsurance reduces the financial impact of a catastrophe event involving multiple claims and policyholders. Our property catastrophe reinsurance includes a reinstatement provision which requires us to pay reinstatement premiums after a loss has occurred in order to preserve coverage. Including the reinstatement provision, the maximum aggregate loss recovery limit is \$120 million and is in addition to the per-occurrence coverage provided by our treaty coverages.
- (4) Reinsurance is not applicable to any individual policy with a per-occurrence limit of \$2.0 million or less.
- (5) For casualty policies with a per-occurrence limit higher than \$2.0 million, the ceding percentage varies such that the retention is always \$2.0 million or less. For example, for a \$4.0 million limit excess policy, our retention would be 50%, whereas for a \$10.0 million limit excess policy, our retention would be 20%. For policies for which we also write an underlying primary limit, the retention on the primary and excess policy combined would not exceed \$2.0 million.

Reinsurance contracts do not relieve us from our obligations to policyholders. Failure of the reinsurer to honor its obligation could result in losses to us, and therefore, we established an allowance for credit risk based on historical analysis of credit losses for highly rated companies in the insurance industry. In formulating our reinsurance programs, we are selective in our choice of reinsurers and we consider numerous factors, the most important of which are the financial stability of the reinsurer, its history of responding to claims and its overall reputation. In an effort to minimize our exposure to the insolvency of our reinsurers, we review the financial condition of each reinsurer annually. In addition, we continually monitor for rating downgrades involving any of our reinsurers. At September 30, 2021, all reinsurance contracts that our insurance subsidiary was a party to were with companies with A.M. Best ratings of "A" (Excellent) or better. As of September 30, 2021, we recorded an allowance for doubtful accounts of \$0.3 million related to our reinsurance balances.

Ratings

Kinsale Insurance Company has a financial strength rating of "A" (Excellent) with a stable outlook from A.M. Best. A.M. Best assigns ratings to insurance companies, which currently range from "A++" (Superior) to "F" (In Liquidation). "A" (Excellent) is the third highest rating issued by A.M. Best. The "A" (Excellent) rating is assigned to insurers that have, in A.M. Best's opinion, an excellent ability to meet their ongoing obligations to policyholders. This rating is intended to provide an independent opinion of an insurer's ability to meet its obligation to policyholders and is not an evaluation directed at investors.

The financial strength ratings assigned by A.M. Best have an impact on the ability of the insurance companies to attract and retain agents and brokers and on the risk profiles of the submissions for insurance that the insurance companies receive. The "A" (Excellent) rating obtained by Kinsale Insurance Company is consistent with our business plan and allows us to actively pursue relationships with the agents and brokers identified in our marketing plan.

Financial condition

Stockholders' equity

At September 30, 2021, total stockholders' equity was \$659.2 million and tangible stockholders' equity was \$656.4 million, compared to total stockholders' equity of \$576.2 million and tangible stockholders' equity \$573.4 million at December 31, 2020. The increases in both total and tangible stockholders' equity over the prior year-end balances were due to profits generated during the period and activity related to stock-based compensation plans, offset in part by an increase in unrealized losses on available-for-sale investments, net of taxes, and payment of dividends. Tangible stockholders' equity is a non-GAAP financial measure. See "—Reconciliation of non-GAAP financial measures" for a reconciliation of stockholders' equity in accordance with GAAP to tangible stockholders' equity.

Investment portfolio

At September 30, 2021, our cash and invested assets of \$1.6 billion consisted of fixed-maturity securities, equity securities and cash and cash equivalents. At September 30, 2021, the majority of the investment portfolio was comprised of fixed-maturity securities of \$1.3 billion that were classified as available-for-sale. Available-for-sale investments are carried at fair value with unrealized gains and losses on these securities, net of applicable taxes, reported as a separate component of accumulated other comprehensive income. At September 30, 2021, we also held \$151.8 million of equity securities, which were comprised of ETF securities and non-redeemable preferred stock, and \$90.0 million of cash and cash equivalents.

Our fixed-maturity securities, including cash equivalents, had a weighted average duration of 4.4 years and 4.3 years at September 30, 2021 and December 31, 2020, respectively, and an average rating of "AA-" at September 30, 2021 and December 31, 2020.

At September 30, 2021 and December 31, 2020, the amortized cost and estimated fair value on fixed-maturity securities were as follows:

	September 30, 2021			December 31, 2020		
	Amortized Cost	Estimated Fair Value	% of Total Fair Value	Amortized Cost	Estimated Fair Value	% of Total Fair Value
(\$ in thousands)						
Fixed-maturity securities:						
U.S. Treasury securities and obligations of U.S. government agencies	\$ 6,932	\$ 6,922	0.5 %	\$ —	\$ —	— %
Obligations of states, municipalities and political subdivisions	214,776	226,061	16.8 %	216,181	230,906	21.3 %
Corporate and other securities	434,489	446,490	33.2 %	294,854	316,608	29.3 %
Asset-backed securities	298,492	301,668	22.5 %	236,813	240,661	22.2 %
Commercial mortgage-backed securities	58,579	61,440	4.6 %	66,110	70,969	6.6 %
Residential mortgage-backed securities	300,016	300,292	22.4 %	217,859	222,656	20.6 %
Total fixed-maturity securities	<u>\$ 1,313,284</u>	<u>\$ 1,342,873</u>	<u>100.0 %</u>	<u>\$ 1,031,817</u>	<u>\$ 1,081,800</u>	<u>100.0 %</u>

The table below summarizes the credit quality of our fixed-maturity securities at September 30, 2021 and December 31, 2020, as rated by Standard & Poor's Financial Services, LLC ("Standard & Poor's"):

Standard & Poor's or Equivalent Designation	September 30, 2021		December 31, 2020	
	Estimated Fair Value	% of Total	Estimated Fair Value	% of Total
(\$ in thousands)				
AAA	\$ 365,705	27.2 %	\$ 312,721	28.9 %
AA	483,381	36.0 %	382,174	35.3 %
A	229,741	17.1 %	187,970	17.4 %
BBB	183,545	13.7 %	157,777	14.6 %
Below BBB and unrated	80,501	6.0 %	41,158	3.8 %
Total	<u>\$ 1,342,873</u>	<u>100.0 %</u>	<u>\$ 1,081,800</u>	<u>100.0 %</u>

The amortized cost and estimated fair value of our fixed-maturity securities summarized by contractual maturity as of September 30, 2021 and December 31, 2020, were as follows:

	September 30, 2021			December 31, 2020		
	Amortized Cost	Estimated Fair Value	% of Total Fair Value	Amortized Cost	Estimated Fair Value	% of Total Fair Value
(\$ in thousands)						
Due in one year or less	\$ 8,471	\$ 8,601	0.6 %	\$ 15,545	\$ 15,782	1.5 %
Due after one year through five years	172,248	178,438	13.3 %	107,150	115,390	10.7 %
Due after five years through ten years	211,736	219,098	16.3 %	156,958	169,711	15.7 %
Due after ten years	263,742	273,336	20.3 %	231,382	246,631	22.8 %
Asset-backed securities	298,492	301,668	22.5 %	236,813	240,661	22.2 %
Commercial mortgage-backed securities	58,579	61,440	4.6 %	66,110	70,969	6.5 %
Residential mortgage-backed securities	300,016	300,292	22.4 %	217,859	222,656	20.6 %
Total fixed-maturity securities	<u>\$ 1,313,284</u>	<u>\$ 1,342,873</u>	<u>100.0 %</u>	<u>\$ 1,031,817</u>	<u>\$ 1,081,800</u>	<u>100.0 %</u>

Actual maturities may differ from contractual maturities because some borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

As of September 30, 2021, 7.1% of our total cash and investments was invested in ETF securities. At September 30, 2021 and December 31, 2020, our ETF balances were comprised of the following funds:

Fund	September 30, 2021		December 31, 2020	
	Fair Value	% of Total	Fair Value	% of Total
(\$ in thousands)				
Domestic stock market fund	\$ 74,588	66.0 %	\$ 64,760	66.0 %
Dividend yield equity fund	38,396	34.0 %	33,290	34.0 %
Total	\$ 112,984	100.0 %	\$ 98,050	100.0 %

As of September 30, 2021, 2.4% of our total cash and investments was invested in non-redeemable preferred stock. A summary of these securities by industry segment is shown below as of September 30, 2021 and December 31, 2020:

Industry	September 30, 2021		December 31, 2020	
	Fair Value	% of Total	Fair Value	% of Total
(\$ in thousands)				
Financial	\$ 34,845	89.8 %	\$ 27,744	87.8 %
Utilities	3,053	7.9 %	3,034	9.6 %
Industrials and other	910	2.3 %	834	2.6 %
Total	\$ 38,808	100.0 %	\$ 31,612	100.0 %

Restricted investments

In order to conduct business in certain states, we are required to maintain letters of credit or assets on deposit to support state-mandated insurance regulatory requirements and to comply with certain third-party agreements. Assets held on deposit or in trust accounts are primarily in the form of high-grade securities. The fair value of our restricted assets was \$6.7 million and \$6.9 million at September 30, 2021 and December 31, 2020, respectively.

Off-balance sheet arrangements

We do not have any material off-balance sheet arrangements at September 30, 2021.

Reconciliation of non-GAAP financial measures

Reconciliation of underwriting income

Underwriting income is defined as net income excluding net investment income, the net change in the fair value of equity securities, net realized investment gains, other income, other expenses and income tax expense. The Company uses underwriting income as an internal performance measure in the management of its operations because the Company believes it gives management and users of the Company's financial information useful insight into the Company's results of operations and underlying business performance. Underwriting income should not be viewed as a substitute for net income calculated in accordance with GAAP, and other companies may define underwriting income differently.

Net income for the three and nine months ended September 30, 2021 and 2020, reconciles to underwriting income as follows:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Net income	\$ 36,625	\$ 14,890	\$ 104,339	\$ 50,238
Income tax expense	9,054	1,231	24,387	7,355
Income before income taxes	45,679	16,121	128,726	57,593
Other expenses ⁽¹⁾	388	1,022	1,234	1,022
Net investment income	(8,095)	(7,008)	(22,466)	(19,613)
Change in the fair value of equity securities	1,012	(6,031)	(13,644)	(3,709)
Net realized investment gains	(895)	(647)	(2,397)	(1,676)
Other income	(35)	(571)	(58)	(594)
Underwriting income	\$ 38,054	\$ 2,886	\$ 91,395	\$ 33,023

⁽¹⁾ Other expenses are comprised of interest expense on the Company's Credit Facility and other corporate expenses not allocated to our insurance operations.

Reconciliation of net operating earnings

Net operating earnings is defined as net income excluding the effects of the net change in the fair value of equity securities, after taxes, and net realized gains and losses on investments, after taxes. Management believes the exclusion of these items provides a more useful comparison of the Company's underlying business performance from period to period. Net operating earnings and percentages or calculations using net operating earnings (e.g., diluted operating earnings per share and annualized operating return on equity) are non-GAAP financial measures. Net operating earnings should not be viewed as a substitute for net income calculated in accordance with GAAP, and other companies may define net operating earnings differently.

Net income for the three and nine months ended September 30, 2021 and 2020, reconciles to net operating earnings as follows:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Net income	\$ 36,625	\$ 14,890	\$ 104,339	\$ 50,238
Change in the fair value of equity securities, after taxes	799	(4,764)	(10,779)	(2,930)
Net realized investment gains, after taxes	(707)	(511)	(1,894)	(1,324)
Net operating earnings	\$ 36,717	\$ 9,615	\$ 91,666	\$ 45,984
Operating return on equity:				
Average stockholders' equity ⁽¹⁾	\$ 644,401	\$ 495,123	\$ 617,702	\$ 470,006
Annualized return on equity ⁽²⁾	22.7 %	12.0 %	22.5 %	14.3 %
Annualized operating return on equity ⁽³⁾	22.8 %	7.8 %	19.8 %	13.0 %

⁽¹⁾ Computed by adding the total stockholders' equity as of the date indicated to the prior quarter-end or year-end total, as applicable, and dividing by two.

- ⁽²⁾ Annualized return on equity is net income expressed on an annualized basis as a percentage of average beginning and ending stockholders' equity during the period.
- ⁽³⁾ Annualized operating return on equity is net operating earnings expressed on an annualized basis as a percentage of average beginning and ending stockholders' equity during the period.

Reconciliation of tangible stockholders' equity

Tangible stockholders' equity is defined as total stockholders' equity less intangible assets, net of deferred taxes. Our definition of tangible stockholders' equity may not be comparable to that of other companies, and it should not be viewed as a substitute for stockholders' equity calculated in accordance with GAAP. We use tangible stockholders' equity internally to evaluate the strength of our balance sheet and to compare returns relative to this measure.

Stockholders' equity at September 30, 2021 and December 31, 2020, reconciles to tangible stockholders' equity as follows:

	September 30, 2021	December 31, 2020
	(in thousands)	
Stockholders' equity	\$ 659,165	\$ 576,238
Less: intangible assets, net of deferred taxes	2,795	2,795
Tangible stockholders' equity	<u>\$ 656,370</u>	<u>\$ 573,443</u>

Critical accounting estimates

We identified the accounting estimates which are critical to the understanding of our financial position and results of operations. Critical accounting estimates are defined as those estimates that are both important to the portrayal of our financial condition and results of operations and require us to exercise significant judgment. We use significant judgment concerning future results and developments in applying these critical accounting estimates and in preparing our condensed consolidated financial statements. These judgments and estimates affect our reported amounts of assets, liabilities, revenues and expenses and the disclosure of our material contingent assets and liabilities, if any. Actual results may differ materially from the estimates and assumptions used in preparing the condensed consolidated financial statements. We evaluate our estimates regularly using information that we believe to be relevant. Our critical accounting policies and estimates are described in our annual consolidated financial statements and the related notes in our Annual Report on Form 10-K for the year ended December 31, 2020.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the risk of economic losses due to adverse changes in the estimated fair value of a financial instrument as the result of changes in interest rates, equity prices, foreign currency exchange rates and commodity prices. Our primary market risks have been equity price risk associated with investments in equity securities and interest rate risk associated with investments in fixed maturities. We do not have any material exposure to foreign currency exchange rate risk or commodity risk.

There have been no material changes in market risk from the information provided in our Annual Report on Form 10-K for the year ended December 31, 2020.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports we file under the Securities Exchange Act of 1934 (the "Exchange Act") is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), as appropriate, to allow timely decisions regarding required financial disclosure.

As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our CEO and CFO, of the effectiveness of the design and operation of our disclosure controls and procedures defined under Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based upon this evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of that date.

Changes in Internal Control over Financial Reporting

There was no change in our internal control over financial reporting during the third quarter of 2021 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Inherent Limitations on Effectiveness of Controls

The effectiveness of any system of controls and procedures is subject to certain limitations, and, as a result, there can be no assurance that our controls and procedures will detect all errors or fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system will be attained.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

We are party to legal proceedings which arise in the ordinary course of business. We believe that the outcome of such matters, individually and in the aggregate, will not have a material adverse effect on our condensed consolidated financial position.

Item 1A. Risk Factors

There have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2020.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 6. Exhibits

Exhibit Number	Description
3.1	Second Amended and Restated Certificate of Incorporation of Kinsale Capital Group, Inc. (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on May 24, 2018)
3.2	Amended and Restated By-Laws of Kinsale Capital Group, Inc. (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K filed with the SEC on May 24, 2018)
31.1	Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS **	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

* This certification is deemed not filed for purposes of section 18 of the Exchange Act, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act.

** The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

KINSALE CAPITAL GROUP, INC.

Date: October 28, 2021

By: /s/ Michael P. Kehoe
Michael P. Kehoe
President and Chief Executive Officer

Date: October 28, 2021

By: /s/ Bryan P. Petrucelli
Bryan P. Petrucelli
Executive Vice President, Chief Financial Officer and Treasurer

CERTIFICATION

I, Michael P. Kehoe, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kinsale Capital Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 28, 2021

/s/ Michael P. Kehoe

Michael P. Kehoe
President and Chief Executive Officer
(Principal Executive Officer)

CERTIFICATION

I, Bryan P. Petrucelli, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Kinsale Capital Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 28, 2021

/s/ Bryan P. Petrucelli

Bryan P. Petrucelli

Executive Vice President, Chief Financial Officer and Treasurer

(Principal Financial Officer)

**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350**

In connection with the Quarterly Report on Form 10-Q of Kinsale Capital Group, Inc. (the "Company") for the period ended September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Michael P. Kehoe, President and Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 28, 2021

/s/ Michael P. Kehoe

Michael P. Kehoe
President and Chief Executive Officer
(Principal Executive Officer)

**CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350**

In connection with the Quarterly Report on Form 10-Q of Kinsale Capital Group, Inc. (the "Company") for the period ended September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Bryan P. Petrucelli, Executive Vice President, Chief Financial Officer and Treasurer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 28, 2021

/s/ Bryan P. Petrucelli

Bryan P. Petrucelli

Executive Vice President, Chief Financial Officer and Treasurer
(Principal Financial Officer)